**2021 The GRA Group – Trip Proposal Grid**

**Client Information**

|  |  |
| --- | --- |
| Name: |  |
| Key Contact(s): |  |
| Location: |  |

**Past Programs**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Year** | **Location / Property** | **Dates** | **TIER** | **Nights** | **Cost/Cp** | **PAX** | **Comments** | **Property Type** |
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**Lift locations**

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| --- | --- | --- | --- |
| **Number of Program Nights:** |  | **Important Dates** | |
| **Dates Requested:** | | MLK Day | January 18, 2021 |
|  | | Super Bowl (Tampa, FL) | February 7, 2021 |
|  | | President’s Day | February 15, 2021 |
|  | | Easter | April 4, 2021 |

**Resort preference**

|  |  |
| --- | --- |
| * Adult-only | * All-inclusive |

**Important Activities**

|  |  |  |
| --- | --- | --- |
| * Swim with dolphins * Ziplining * Horseback riding * Golfing | * 4 wheeling * Kayaking * Catamaran * Snorkeling | * Scuba diving * Local shopping * Pool/Beach Bar * Deep sea fishing |

**Lift issues / concerns**

**Is your competition offering a travel program? If so, where are they going?**

**If you have done travel programs in the past, what were some issues/problems you encountered?**

**Location concerns (areas to leave out)**